

# Industry Prospectus

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## 13th CONGRESS OF THE EUROPEAN PAIN FEDERATION EFIC®

20-23 SEPTEMBER 2023  
BUDAPEST, HUNGARY



# WELCOME LETTER



Dear Friends and Colleagues,

I am proud to announce the 13th Congress of the European Pain Federation EFIC® will be held in Budapest, Hungary from 20-23 September 2023. As Europe's most important multi-disciplinary and multi-professional organisation in the field of pain science, we represent 38 constituent national pain societies with over 20,000 scientists, doctors, physiotherapists, nurses, psychologists, and other healthcare professionals. Our core domains of activity focus on education, research and advocacy.

On behalf of the Federation it gives me great pleasure to invite you to the most prestigious and largest international pain meeting in 2023. Under the theme of 'Personalised Pain Management: The Future is Now' we are planning an ambitious programme of lectures, workshops, refresher courses and networking initiatives on acute, chronic, cancer and non-cancer pain. In addition to the latest developments in basic, translational and clinical science, we will also focus on pain management in primary care, as well as multimodal interdisciplinary care.

Professor Esther Pogatzki-Zahn is leading an excellent, multidisciplinary Scientific Programme Committee (SPC) building the in-person programme that will include established internationally known scientists, as well as younger fellows and postdocs. We all value the benefit of personal networking, and in Budapest you will once again be able to meet old friends, and hopefully develop new collaborative networks.

A comprehensive Industrial Exhibition, and sponsored Satellite Symposia, will perfectly complement the scientific content. I encourage you to join us for the most ambitious Pain Congress in 2023.

**Kind regards,**  
**Brona Fullen, PhD, MSc, BSc**  
**President, European Pain Federation EFIC®**

# WELCOME LETTER



Dear Friends and Colleagues,

We are very excited to invite you to Pain in Europe XIII: the 13th Congress of the European Pain Federation EFIC, which will take place in Budapest, Hungary, on 20-23 September 2023. I am honoured to serve as Scientific Programme Committee Chair, and to set out my vision for the #EFIC2023 programme.

The theme for #EFIC2023 is 'Personalised Pain Management: The Future Is Now'. There is increasing evidence that personalised pain management is required to fit individual aspects of each patient with chronic pain. Individualised pain management, the prediction of a certain response to treatments, decision-making related to the prevention of pain are all important aspects to be considered. The same applies for acute pain and the transition from acute to chronic pain. #EFIC2023 aims to analyse recent developments in this area from pain research to pain management, from existing knowledge to pressing questions, from controversies to clear-cut evidence.

Pain in Europe XIII will continue to focus on an interdisciplinary pain management, with a programme that benefits basic researchers, practicing physicians, as well as allied healthcare professionals. We will of course also address patients' need by including their voice in the program.

We are looking forward to welcoming you all in Budapest, Hungary. We hope the Congress will provide all participants with an unforgettable personal and professional experience.

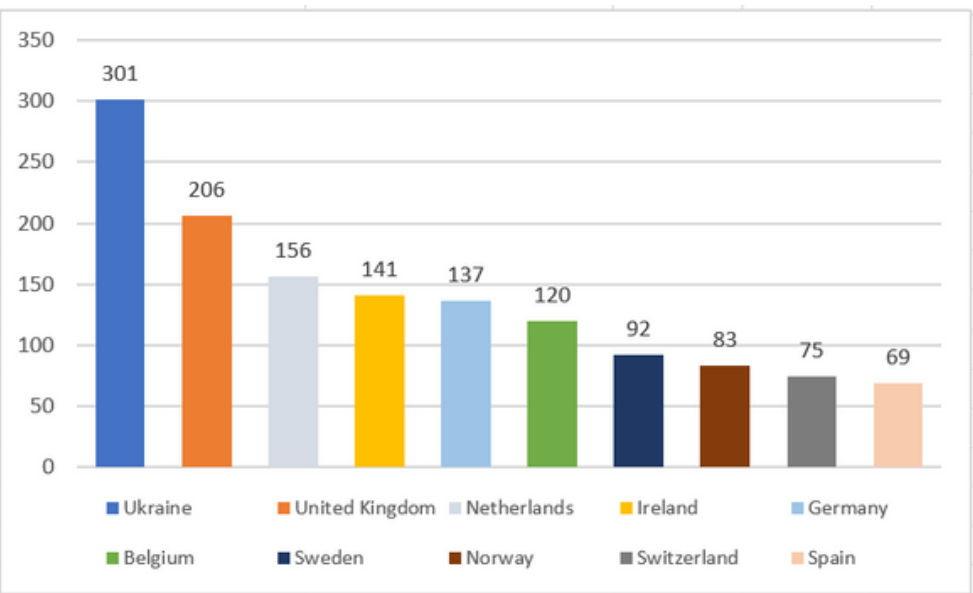
**Kind regards**

**Prof. Dr. Esther Pogatzki-Zahn**

**Chair of the Scientific Programme Committee**

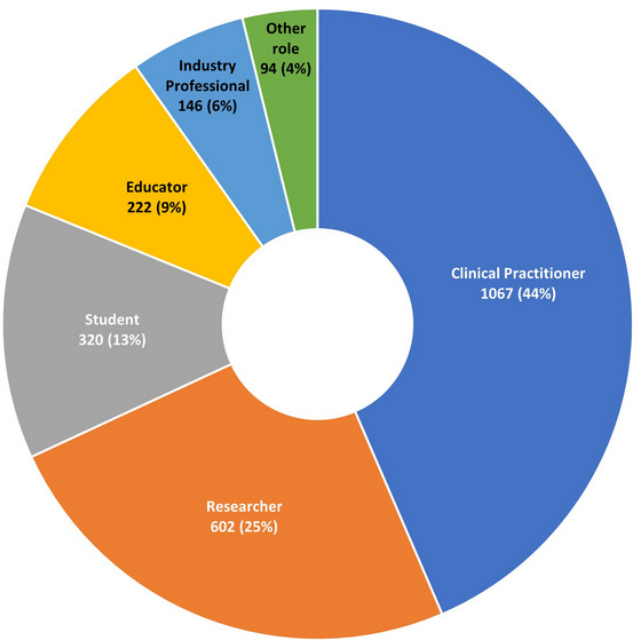
# EFIC 2022 STATISTICS

## Top 10 EFIC 2022 Attendees by Nationality

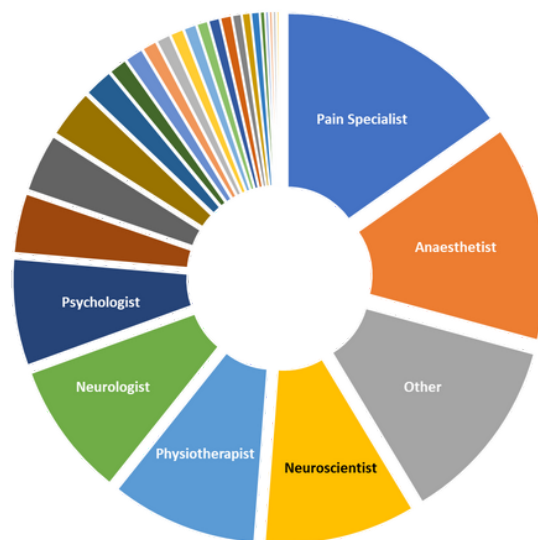


**2.197**  
attendees  
in total

## EFIC 2022 Professional Role Breakdown



## EFIC 2022 Speciality Breakdown



Speciality	Number	Percentage
Pain Specialist	334	15%
Anaesthetist	308	14%
Other	267	12%
Neuroscientist	216	10%
Physiotherapist	209	10%
Neurologist	192	9%
Psychologist	152	7%
Physical and Rehabilitation Medicine	85	4%
Nurse	83	4%
Pharmacologist	69	3%
Dentist	41	2%
Paediatrician	26	1%
Psychiatrist	26	1%
Orthopedic Surgeon	21	1%
General Surgeon	20	1%
Addiction Specialist	19	1%
General Practitioner	18	1%
Occupational Therapist	16	1%
Oncologist	16	1%
Rheumatologist	16	1%
Neurosurgeon	13	1%
Engineer	12	1%
Internist	12	1%
Geriatrician	7	0%
Biochemist	5	0%
Social worker	5	0%
Sports Science Professional	5	0%
Lab Technician	4	0%
<b>TOTAL</b>	<b>2197</b>	<b>100%</b>

# SPONSORSHIP

## Sponsorship Categories

- Platinum Sponsorship - minimum support of € 240,000 (+VAT)
- Gold Sponsorship - minimum support of € 140,000 (+VAT)
- Silver Sponsorship - minimum support of € 100,000 (+VAT)
- Bronze Sponsorship - minimum support of € 75,000 (+VAT)

## Sponsorship Benefits

Sponsorship categories will be determined according to total amount invested in sponsorship items for participation at the EFIC 2023 Congress.

Benefit*	Platinum	Gold	Silver	Bronze
Choice of satellite symposium timeslot	1 <sup>st</sup>	2 <sup>nd</sup>	3 <sup>rd</sup>	
Choice of session hall	1 <sup>st</sup>	2 <sup>nd</sup>	3 <sup>rd</sup>	
Free congress registrations	20	10	4	2
Promotional advert	2	1		
Acknowledgement on Congress website	X	X	X	X
Acknowledgement in the Company and Exhibition Guide (inserted at the back of the Final Programme)	X	X	X	X
Acknowledgement on sponsors' board	X	X	X	X

\*All items above are subject to compliance regulations

\*\*VAT: Please refer to VAT section under Payment Information for details Sponsors and exhibitors with a contribution of less than €12.000 will be acknowledged (as above) as "Supporters" or "Exhibitors" only.

\*\*\*Branded items will carry company logos only. Product logos and advertisements are not permitted

# SPONSORSHIP ITEMS

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## ORGANISE A SESSION

EFIC is delighted to invite companies to organise sessions in various formats:

- Review of literature
- Present pro/con debates
- Provide an overview of recent developments and research results
- After session discussions / Q and A panels

Onsite option includes (online option may become available as well TBA):

- Hall rental
- Standard audio/visual equipment
- Display table
- The programmes of the sessions will be published in the congress app
- All session agendas are subject to approval by the EFIC scientific committee
- All session organisers will be able to use the phrase: session of EFIC 2023 on invitations
- All sessions will be listed and detailed in the Final Programme
- Live streaming option may be available upon request with an additional cost to be advised
- The supporting company in addition to the sponsorship fee must cover all speaker expenses including registration, accommodation and travel expenses. This also applies in case the speakers have already been invited by the Congress organisers.



# SPONSORSHIP ITEMS

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## **PRE-RECORDED PRESENTATIONS (10 MINUTES PRESENTATION)**

Companies will be able to invite one speaker to cover a topic and / provide an overview of recent developments review literature or present pro/con debates. The presentation of the speaker will be pre-recorded by the sponsoring company and presented during the EFIC Congress A list of the Pre-recorded presentations will be included on the Congress website

## **EDUCATIONAL WORKSHOP**

- An opportunity to jointly organise an educational workshop, up to 40 minutes long.
- Sponsor will be able to bring their equipment in coordination with the Congress Organiser
- Experts or Moderators will be advised and contracted by the Sponsor.
- Scientific content, speakers and timeslots are subject to approval by the Scientific Programme Committee

## **PRODUCT THEATRE**

Opportunity to organise 15 minutes interactive sessions with your target audience in a personal atmosphere to enhance knowledge exchange (programme subject to the approval by the Scientific Programme Committee)

## **EMAIL BLAST (SPECIAL RATES WILL BE OFFERED TO SATELLITE SYMPOSIUM ORGANISERS)**

Promote your company/symposium /booth to all potential annual congress participants. The organiser of EFIC 2023 will send out an HTML-based email to the pre-registered delegate mailing list – date & time coordinated with the sponsor. Content of the invitation will be prepared by the sponsor and subject to approval by EFIC.





# SPONSORSHIP ITEMS

## WI FI LANDING PAGE

Delegates wishing to access the internet via their own laptop/smartphone may do so by using the congress Wi-Fi free of charge. The sponsor can either create a specific landing page or the Congress Organiser will provide a neutral page with the sponsor's logo, as the start page that delegates see when connecting to the wireless network

## PROMOTIONAL MATERIAL

Opportunity to place promotional material such as leaflets and brochures, at the registration desk. Each delegate who will approach the registration desk will be able to see and collect promotional material upon their wish.

## MINI PROGRAMME

Provided to all participants, this small but useful item gives a clear and structured overview of all the sessions with a time-table and meeting room locations. Sponsor's support will be acknowledged as follows: "Sponsored by..." with sponsor's logo.

## HOSPITALITY SUITES / MEETING ROOMS PRICE UPON REQUEST

An opportunity to hire a room at the Annual Meeting venue that will be used as a Hospitality Suite. Sponsors will be able to host guests throughout the Congress. Sponsors will have the option to order catering at an additional cost. Hospitality provided will be in compliance with all relevant industry codes and compliance guidelines.

## PROMOTION ON PLASMA SCREEN

Plasma screens will be available at the Congress Centre and may be used as a platform for companies to promote their symposia / products. Sponsor may provide a static slide outlining details of the symposia such as title, time, date, location etc. (Content of slide is subject to the approval by EFIC). Slide will be presented for 20 seconds each time and in a loop with other companies' slides.

